



BESPOKEPLUS



"If your work speaks for itself don't interrupt"

Pandemic Relocation

We have done as much as possible to avoid moving from our long-time home during a pandemic, but we were not able to agree on pricing. When big companies come into an area and buy up a lot of industrial property, they can double the price to rent and buy for smaller businesses and drive the prices higher in the neighborhood for all products. Ironically, the municipality does not feel they can do anything about it and the provincial government indicates it is a federal issue. We have not spoken to Justin, but something tells me it would probably be someone else's fault at the end of the day.



We are comfortable with the move to a stand alone building that is double the size and look forward to doing as much build out as we can before we leave the current location at the end of December. We reluctantly anticipate the possibility of using voice mail from December 15th on, so please try and have any orders sorted along with any Xmas thoughts before then as well as directing any shipments post December 15th to the next home of 49 Bespoke Inc.



The new space is municipally known as 137 Buttermill Avenue, Concord, ON L4K 3X5 and the contact numbers and email will all stay the same.

Permobil-Panthera

Jalle Jungnell has been designing and building wheelchairs for the last 30 years plus. The former National Wheelchair Basketball Player for Sweden and current National Team Curler, has brought many new products to market including quite possibly the lightest chair known as the Panthera X distributed in Canada by Triumph Mobility.



Permobil has seen the benefits of his work and have provided him with an opportunity to spend more time advocating enhancing the lives of people with a disability.

Effectively, Permobil has entered into an agreement to acquire Panthera and this acquisition further strengthens Permobil's offering of manual wheelchairs and their competitiveness in the market.

"It feels very exciting and inspiring to continue our journey together with Permobil. We have the same passion for our users and share the same values. We deliver products and knowledge, which makes everyday life easier for our users who are in focus. Both companies are started by Swedish entrepreneurs and have innovation and development as a strong driving force. We see that this will lead to a lot of positives for users around the world!" says Jalle Jungnell, owner of Panthera.

"We are very happy and proud to welcome Panthera to Permobil! Panthera originates from the same values always close to the users and with their needs in focus. Panthera's employees have made a fantastic journey and we look forward to continuing this journey together with them. Panthera's products strengthen Permobil's offering in the market with the world's lightest wheelchairs for active

users, alongside our Progeo and TiLite ranges,” says Bengt Thorsson, CEO and President of Permobil. For more information visit www.Panthera.se or www.permobil.com.

RGK Market Changes

There are changes occurring in the marketplace all the time within the delivery system and in manufacturing. RGK Wheelchairs has been in a constant state of change dating back to their beginning in 1988. That had a lot to do with the owners of the day Russel, Greg, and Keith learning what would work best for their new company, what products to build, what to manufacture out of, and always trying to push the limits of design and manufacturing to better meet the needs of the people using their products.

We have enjoyed the HiLite since 1996 made from 25 mm OD G2 titanium tubing and out of 32 mm OD G9 titanium tubing for heavy duty frames and frames bigger than 18” x 18”. The HiLite was also made out of 25 mm OD Chrome Moly with a serial number HLS, but that is no longer available. You could purchase it under its new name “Chrome”. The HiLite continues to be offered in Grade 2 titanium but the version with the 32 mm OD tubing has been discontinued in favour of a redesigned product called the Octane Sub4 and the Octane FX.



The Maxima which has all been a long standing offering from RGK has been relabelled the MaxLite in the UK and is now being promoted that way around the world. It is the same product for all intents and purposes with 19 mm

OD titanium aerospace grade tubing which would suggest Grade 9 but that information is not available off the website. It is promoted as a fixed frame unit (a moving center of gravity is also available) but the serial number remains the same as a TML (it has been available in Maxima configurations such as an M2, TM, MRX, and SM although the latter was a chrome molly version. Sunrise Canada has not discontinued the Maxima TML serial numbered unit with the Assisted Devices Program (ADP for Ontario Residents). Other products for the Hilite and Maxima series in titanium are the Z and T series from TiLite. The EOS series and Quasar from Offcarr and the Endeavour and Jaguar from GTMMobil.

The latter two companies are not on the ADP program to meet the needs of Ontario Residents at this time.

Tek RMD



The folks at Matia Robotics have updated the website at www.MatiaRobotics.com and have included information on the electric lift, the outdoor package, transfer seat, videos, and other resources complete with an FAQ section.

The Tek Robotic Mobility Device (RMD®) is not a wheelchair alternative, but a brand new

mobility platform that completely reimagines the way individuals with walking disabilities are able to move in the world. The ability to independently and safely sit, stand, and navigate environments that were once inaccessible, is now possible, safe, and available in many places around the world. The all new Tek RMD® comes in an indoor and outdoor model, with an optional motorized electric lift and foldable seat. Tek RMD is a patented, CE Marked, and FDA 510(k) cleared technology.

The Tek RMD® small footprint allows users to go places and reach items otherwise unavailable in a standard wheelchair whether at home or at work. By minimizing the renovation required for living spaces the Tek RMD® often decreases overall costs to living with a walking disability.

Bits and Bytes

- 49 Abilities Expo December 3-5, 2021 Dallas, TX;
- 49 37th ISS Jan 31-Feb 2, 2022 Pittsburg, PA;
- 49 Abilities March 4-6, 2022 Los Angeles, CA;
- 49 REE March 08, 2022 Richmond, BC;
- 49 Abilities April 29-May 01, 2022 New York, NY;
- 49 CSMC May 03-04, 2022 Toronto, ON;
- 49 Abilities May 13-14, 2022 Toronto, ON;
- 49 Abilities June 24-26, 2022 Chicago, IL;
- 49 Abilities August 05-07, 2022 Houston, TX;
- 49 Abilities September 09-11, 2022 Phoenix, AZ;
- 49 Rehacare Dusseldorf, DE September 14-17, 2022;
- 49 Abilities November 04-06, 2022 Miami, FL.

BESPOKE PLUS is the newsletter of 49 Bespoke Inc., which markets products from around the world designed to better meet the needs of people with a disability.

We have grown up in sport, have a social service background, and have adopted an advocacy role in our business practice. **Comments are welcome.**