



BESPOKE PLUS

"Enhancing Quality of Life"

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"VARILITE™ introduces the Talon™ and PSV™ at Medtrade!"

- **Talon™ PSIS Back**
- **PSV™ Pressure Setting Valve**
- **New 15th Anniversary Logo**

Our cushions and backs combine the best characteristics of air and foam. Air acts like a fluid and displaces under load while multi-stiffness foam provides support and conformation, creating optimal pressure distribution products.

VARILITE™ Celebrates 15th Year

What a way to celebrate 15 years in the business! VARILITE took 1800 square feet at Medtrade this year, showcased the whole product line, ran information clinics every hour on the hour, and introduced two new products, the Talon™ back and the PSV™. The booth looked fantastic with elevating chairs complimenting half dozen RGK wheelchairs.



The Talon™ properly positions individuals with a spinal cord injury by supporting the posterior superior iliac spine (**PSIS**). It is ultra-light weight, thereby reducing fatigue and joint strain for those that manually propel, and the Talon's™ low profile design and contemporary finish complement the look of the neoteric wheelchairs on the market today!



The Pressure Setting Valve (PSV™) takes the guesswork out of cushion adjustment with pre-set positions for a range of immersion. Available for shipping now on the Evolution™ and Zoid™, the PSV™ works by sensing the amount of internal cushion pressure (as air is released, internal pressure decreases and the user is immersed in

the cushion for effective pressure distribution) thereby making it even easier to use our air-foam technology and achieve optimal pressure distribution on every sitting. Call **1-866-Varilite**

KENDA at Medtrade

RGK partnered with Kenda at Medtrade, reflecting the established relationship in Canada. The hot patch to the right is shown on 540, 559, 590, and 700C tires. They come in colors such as red, blue, yellow, orange, gray, and teal. We have increased the thread count in the tires, introduced a pure rubber compound in the first batch in North America, made them available with steel and (poly-paraphenylene terephthalamide) folding beads (see www.kevlar.com for more information), and increased the pressure to 125 PSI!

RGK Wheelchairs in North America will also be carrying other products like high-pressure pumps, multi use tools, Kenda wheel bags, and tubes with a thickness range from 0.60 mm through 4.3 mm.



Trudie Read, OTR/L has filled a full time Clinical Education Specialist position with Varilite.

Welcome aboard Trudie, we are looking forward to a great working relationship!

Varilite™ News is distributed electronically through the dealer network and web sites.



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Bits and Bytes

Thanks to Trudie Read, Varilite, we participated in the Rehab Equipment EXPO (REE), Vancouver, BC September 16, 2003 at the Seaforth Armoury. The event was great and we will be back next year! The purpose of REE 2003 is to give clinicians and consumers in the community and health facilities access to information needed to make educated decisions regarding the purchase of home medical equipment. For more information www.assistive-technology.ca.

RGK participated in the Canadian Seating and Mobility Conference in Toronto September 24-26 and completed in-services in the Southern Ontario region. For more information www.csmc.ca.

RGK will be involved in the Shoppers Show in Red Deer, AB November 6 and also at the show in Toronto, ON November 17 & 18. For more information on Shoppers shows check out www.shoppersdrugmart.ca.

VARILITE™ EVOLUTION™ Feature

The Evolution™ is our premiere pressure-distributing cushion. Three different foams align with bony landmarks for maximum envelopment and tissue protection, while offering medial and lateral positioning support.

Evolution™ Features

- Comes with 2" tapered closed cell foam wedge. Great for changing the seat to back angle, making split seats and changing loading patterns.
- 3.5" height, fully inflated.
- Self-inflating. No kneading, pumping or accessory parts.
- Cover comes in regular or incontinence. Both have reticulated foam sewn into the cover for increased air circulation and low-skid bottom material.
- Now available in 22x18, 22x20, 24x18 and 24x20.
- ADP approved and an ideal cushion for individuals at high risk for breakdown or have positioning needs.

Web Links

Check out the Varilite™ Evolution™ and complete line at www.varilite.com and then visit www.varilite.ca for Canadian pricing, selection guides, etc.

RGK BESPOKE

RGK *BESPOKE* is a free bi-weekly communication vehicle produced by RGK in the UK designed to provide timely information about new products and the latest in policies and procedures. It is distributed via email and you may subscribe by sending a message to America@RGKLife.com and put Subscribe *BESPOKE* in the subject line. *BESPOKE PLUS* focuses on other products and services associated with RGK Wheelchairs, Inc., in America.

If you have an issue, concern, or question that you think we should be expounding on, please contact us at your convenience in the manner of your choice.