



# BESPOKE PLUS

*"Enhancing Quality of Life"*

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*When you call RGK Wheelchairs, Inc., you will reach Chantal Benoit and Reg McClellan.*



Chantal is a U of O Sociology graduate and has been on Canada's national wheelchair basketball team since 1984.

Chantal's work experience includes not-for-profit organizations, video and cable programming, store management, and various bilingual web work projects.

Chantal manages the offices of RGK Wheelchairs, Inc., and is Reg's better half!

Contact Chantal at the office or email [Chantal@rgklife.com](mailto:Chantal@rgklife.com)

## Meet Chantal and Reg

RGK Wheelchairs, Inc., was born out of a relationship with Reg McClellan and the two principals of RGK Wheelchairs in the United Kingdom, Russel Simms and Greg Eden. Founded in 2002, it was the culmination of an effective introduction of RGK Products to North America by FWSI, a private corporation owned by Reg McClellan. "We want to provide stronger, lighter, and more cost effective products in the North American market and that is why we have added Varilite™ and Kenda products to our line of ultra-light wheelchairs," explained Reg McClellan, President/CEO, "and my better half, Chantal Benoit, and me wish to provide the best possible service we can! We thank the rest of the folks that help us along the way, RGK UK's Russel, Greg, Sean, Ian, John, Paula, Nick, Paul, Hayley, Colin, and here, Bill, Chika, Brenda, Ted, Peter, and Roger. Call us at (613) 841-1824, (866) 827-4548 or fax (613) 841-5151.



## VARILITE™ Hit in West

As the national distributor for Varilite™ Products in Canada, we participated in the first annual Shoppers Home Health Care Show in Alberta the first week of November during a western sales trip and reintroduced Varilite™ Products to a very receptive marketplace. Prescribing authorities, end users, and the dealer network expressed their appreciation for the products and look forward to the outcome of the discussions with AADL Program officials. Naturally, the new Talon™ back and the Pressure Setting Valve (PSV) introduced at Medtrade 2003 were in the booth!



Like the rest of the attendee's at the Shoppers Show, we were impressed with the key note address by four-time Commonwealth Games Gold Medallist, and Olympic Gold Medallist swimmer Mark Tewksbury who showed his passion for sports life lessons and used his experiences to encourage the crowd to appreciate the fantastic job they are doing in their chosen field.

## Bits and Bytes

RGK is pleased to participate in the Shoppers Show in Toronto, ON November 17 & 18. For more information check out [www.shoppersdrugmart.ca](http://www.shoppersdrugmart.ca).

**Holidays** – RGK Wheelchairs, Inc., will be closed on December 25, 2003 through January 1, 2004 and RGK in the UK will be closed as usual for two (2) weeks during the Holiday Season.



A graduate of GMCC in Social Work, Reg has worked in that field in Alberta. He has also worked in farming, the oil field, pipeline industry, and brought the first ultra light chairs into Canada with Quadra.

He was the founding ED for the CWBA, worked with ALA and Viabilité, the Man in Motion World Tour, and other not-for-profits. Reg played on Canada's wheelchair basketball team from 1974/94.

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## Vulcan Wheels

Nick Morris, friend and dual Paralympic Australia Wheelchair Basketball player has "reinvented the wheelchair wheel." Only on sale for 2 months, the VULCAN wheel debuted in Atlanta at Medtrade 2003. The one-piece Vulcan Wheel has been ergonomically designed and consists of a combined wheel rim and push rim made from one piece of aluminum. No joiners or nuts and bolts!

The features of the wheel include greater pushing surface area allowing ease of use and reduced trauma, reduced weight while having greater cross section strength, all translating to between a 5% & 15% increase in performance; check them out at [www.vulcanwheels.com](http://www.vulcanwheels.com). Holidays - We will be closed on December 25, 2003 through January 1, 2004.

## KENDA Shipment Due

We have partnered with Kenda to distribute their tires in the Canadian marketplace. We have redesigned manual high-pressure tires to better meet the needs in the marketplace, increasing the thread count in the tire itself and now, with our next shipment, increasing the strength of the side wall even more. This has allowed us to increase the tire pressure to 125 PSI. The tires are being stocked in yellow, red, blue, teal, orange, and gray. In addition, to the two tread designs in the high-pressure line, we have picked up three other tread designs in knobby tires that will be available late this month.

## VARILITE™ Stratus™ Feature

The Stratus™ is slightly thinner in height than the Solo™ and Evolution™ and is effective in offering moderate pressure relief and positioning.

### Stratus™ Features

- Two stiffness' of foam make up medial/lateral support and U shaped sitting pan.
- Ideal for individuals with intact sensation, ability to weight-shift and/or partial ambulatory.
- Popular pediatric and geriatric cushion due to 3" height.

### Web Links

Check out the **Stratus™** and all cushions and backs at [www.varilite.com](http://www.varilite.com) and then visit [www.varilite.ca](http://www.varilite.ca) for Canadian pricing, selection guides, etc.

### RGK BESPOKE

RGK *BESPOKE* is a free bi-weekly communication vehicle produced by RGK in the UK designed to provide timely information about new products and the latest in policies and procedures. It is distributed via email and you may subscribe by sending a message to [America@RGKLife.com](mailto:America@RGKLife.com) and put *Subscribe BESPOKE* in the subject line. **BESPOKE PLUS** focuses on other products and services associated with RGK Wheelchairs, Inc., in North America.

**If you have an issue, concern, or question that you think we should be expounding on, please contact us at your convenience in the manner of your choice.**