



BESPOKE PLUS

"Pushing to be Better, Faster, and Stronger"

November 2005

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In 2002, RGK Wheelchairs, Inc., was incorporated to promote RGK products in North America.

In 2003 Varilite® named RGK their Canadian distributor.

In 2004 KENDA tires and tubes were added to the distribution mix; customers now receive various colored Spinergy wheels complete with matching colored non-marking tires.

In 2005 RGK started manufacturing products in North America!



Therapist's Choice Show-Toronto

Established in 1990, Therapist's Choice Medical Supplies is a leading supplier of quality home health care equipment, supplies, services, rentals and home access solutions. They have an open house once a year that we attend at the Toronto location (now with stores in Hamilton and Windsor as well) and we look forward to welcoming folks at our booth. We may even provide a work out shirt, like those shown to the right, for anyone who can answer one of the following questions: What is the meaning of **BESPOKE**, the weight capacity of a 24 X 20 **Evolution™** cushion, or where are the next summer Paralympic Games? For more information on Therapist's Choice check them out on-line at www.therapistschoice.com.



VARILITE® Evolution™ Wave™

The Evolution™ Wave™ and Evolution™ Wave™ Bariatric is an ideal solution for people with high risk of tissue breakdown. This new product incorporates the Evolution™ and Evolution PSV™ adjustable air-foam floatation skin protection cushions with a family of three solid positioning bases. All three Evolution™ Wave™ bases are manufactured with closed-cell foam which will not absorb fluid and they are resistant to bacteria.



CPW (Contoured Positioning Wedge) - Lateral thigh supports position the lower extremities and prevent unwanted abduction of the thighs. Medial thigh support provides the correct amount of abduction to prevent unwanted adduction of the thighs. The wave CPW increase the weight bearing load on the back of the thighs and decreases the load on the buttocks, without changing the seat-to-back angle.

LPB (Lateral Positioning Base) - Lateral pelvic supports located posterior to the greater trochanters provide lateral stability that maintains the pelvis in the center of the seat. Lateral thigh supports position the lower extremities and prevent unwanted abduction of the thighs. The Wave LPB provides a firm foundation for postural stability and discourages chair upholstery from slinging.



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Spinergy introduced a new PBO wheel at Medtrade with 12 Spox for daily use and 18 Spox for sport and active living!



Sorano wheels by Stryker were developed to be narrower, lighter, stronger, and to have a great selection of tires, including Kenda of course! Info at: strykersorano.com

Our Contact Info:

RGK Wheelchairs, Inc.
1932 Danniston Cr
Orleans, ON K1E 3R6
Canada

Phone:
(613) 841-1824
(866) 827-4548
Fax:
(613) 841-5151

E-mail:
Info@4RGK.com
Info@varilite.ca
Web Site:
www.4RGK.com
www.varilite.ca
www.varilite.com
www.RGKLife.com

New Selection Guides

Jennifer Giblin, Varilite® Brand Associate has completed the new back and seat selection guides and they are now available on-line at www.varilite.ca. In addition, the new Evolution Wave™ brochure is available along with the new price lists and coding.



KENDA Tires & Tubes

We stock a full line of Kenda Tires in all colors and sizes for



manual chairs. Currently, we order in a complete line of power chair tires as well. We have all sizes of tubes with Shredder or Presta valves in super lite and standard (the wall thickness is 0.73 mm super lite and **0.87 mm in the standard**). Kenda introduced a 15 degree camber tire at the fall Medtrade and we have small numbers in stock with

the complete line arriving in the new year.

For more information on Kenda, visit them on-line at www.kendausa.com.

RGK Manufacturing

We have worked on our first 50 units here in North America and have been able to analyze the numbers. The production costs have been higher than if they were made in the UK factory, we have not been able to produce the units in the 5-10 week time period, and we have not been able to increase capacity to meet the current needs. We have therefore chosen to redirect as many builds as possible to the UK factory while we investigate bringing all the production in house. We appreciate the patience and consideration shown by our customers whose orders are overdue and we thank Camalor Manufacturing, Inc., for taking on such a bold initiative in the first place!

Bits and Bytes

- RGK Measuring Guide Update at www.4RGK.com French/Eng;
- In Ontario, ADP device Code numbers have been provided for the Evolution™ Wave™ (**SESVP0351**) and Bariatric (**SESVP0402**); Alberta only lists the Evolution PSV™ through their AADL program;
- New Pricing available on-line for RGK and Varilite® products;
- Natural-Fit hand rim brochure now available at www.4RGK.com
- Therapist Choice Show November 16 in Toronto;
- Shoppers Home Health Care Show November 21/22 in Toronto;
- Therapy First November 28/29 in Winnipeg.

See Bespoke Plus @ 4RGK.com

BESPOKE PLUS helps market and promotes **RGK Wheelchairs**, **VARILITE™** Seating and Positioning Systems, **KENDA** Tires, **SPINERGY** Wheels, and other products through the North American company called **RGK Wheelchairs, Inc.**

If you have something that you think we should be expounding on, please contact us at your convenience in the manner of your choice.