



Spinergy has introduced new additions to their product line. They now have a 12 Spox daily use wheel and an 18 Spox sport wheel! The patented PBO Spox are beefier and the daily use X2's have further weight reducing grooves in the hubs! These wheels are a good compliment to the 18 Spox daily use and 24 Spox Sport wheels, and the other products that Spinergy has for this industry, wire and carbon fibre hand cycle wheels!



New web site is coming at:

[www.varilite.com](http://www.varilite.com)

## VARILITE® ADP News

Further to the MERIDIAN™ overview in the last issue, and a request for review on the Solo™ and Evolution Back Bariatric, ADP has provided the following codes and pricing updates for Ontario residents:

- |                                     |                    |
|-------------------------------------|--------------------|
| 1. Evolution Back Regular Bariatric | SEBVP0055 \$936.00 |
| 2. Solo PSV                         | SESVPO205 \$432.00 |
| 3. Meridian™                        | SESVPO500 \$630.00 |
| 4. Meridian™ Bariatric              | SESVPO605 \$756.00 |
| 5. Meridian™ Wave                   | SESVPO610 \$737.00 |
| 6. Meridian™ Wave Bariatric         | SESVPO615 \$859.00 |

Thanks to questions from Wilma at Simpson's Pharmacy, please find attached a simple guide to the proper fitting of our back systems.

## Spinergy New Wheels Available

The new daily use '**Light Extreme LX**' wheels are now available, featuring a slotted hub design, increased spoke thickness, reduced spoke count down to an unbelievable 12 spokes (PBO), reduced weight, quiet roll, and is available in 22,24,25,26".

The new sport and active living use '**Sport Light Extreme SLX**', features oversize spoke design, reduced spoke count, to 18 (PBO), utilizes the same tried and tested hub design, and is billed as the strongest sport wheel available today!

The US MSRP is \$695.00 (\$856.50 CDN) for the 18 and 24 Spox Spinergy Wheels whereas the pricing on the **new Spinergy Spox 12 and 18** are \$895.00 US (\$1,111.50) per pair. These prices are for wheels, bearings, and rim tape only.

<b>NEW:</b> The retail pricing (CDN) for 12LX and 18SLX Spox complete with tires, tubes, and color choice with:	The retail pricing (CDN) 18L and 24SL Spox complete with tires, tubes, and color choice with:
Anodized Push Rims \$1,350.00	Anodized Push Rims \$1,095.00
Plastic coated push rims \$1,427.00	Plastic coated push rims \$1,172.00
Rubber coated push rims \$1,498.50	Rubber coated push rims \$1,243.50
Stainless steel push rims \$1,427.00	Stainless steel push rims \$1,172.00
Titanium push rims \$1,592.00	Titanium push rims \$1,337.00
Dual grip push rims \$1,427.00	Dual grip push rims \$1,172.00
Natural Grip push rims \$1,600.00	Natural Grip push rims \$1,350.00
Natural Grip & Std Thumb \$1,720.00	Natural Grip & Std Thumb \$1,470.00
Natural Grip & Super grip \$1,753.00	Natural Grip & Super grip \$1,503.00

Currently, the Spinergy up charge on an RGK chair order is \$625.00 CDN for the 18L and 24SL wheels and the new ones, 12LX and 18SLX is \$725.00 CDN. We have a complete stock of these wheels and push rims.

We take this opportunity to wish Mark Adeney all the best in his new position with Maple Leaf Wheelchairs. Mark accepted this new position in January 2006. Mark had responsibilities for Varilite® products in South Western Ontario with Aires Medical.

Glance Wheels now available complete with liners, tires, tubes, and push rims at \$1,500.00 retail.

New Price lists and dealer discounts to be distributed in March 2006.

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## Thank You to Jeff Preston

Susanne Priest, Senior Vice President at Shoppers Home Health Care announced last month, "It is with mixed emotions that I accept the resignation of Jeff Preston, Director Marketing of Shoppers Home Healthcare, effective December 31, 2005. Jeff was with the company since 1995 and has now embarked on a new phase of his career Director of Business Development for a community based organization providing health care and recreational programs to seniors in York Region."

We have appreciated the relationship that we have had with Jeff and express our best wishes to him in his future endeavors. We look forward to meeting Steven Smith who will be taking on marketing responsibilities for Shoppers.

Shoppers Drug Mart Corporation is the licensor of full-service retail drug stores operating under the name Shoppers Drug Mart® (Pharmaprix® in Québec). In addition, the Company owns and operates 51 Shoppers Home Health Care® stores, making it the largest Canadian retailer of home health care products and services. It was founded in 1962 by Toronto pharmacist Murray Koffler. Today, there are more than 950 Shoppers Drug Mart/Pharmaprix retail drug stores owned and operated by the Company's licensed Associates. With fiscal 2005 sales of \$7.2 billion, the Company is the leading player in Canada's retail drugstore marketplace and is the number one provider of pharmacy products and services. The Company's licensed stores are located in prime locations in each province and two territories, making Shoppers stores among the most convenient retail outlets in Canada.

## Brandi Pinder On Board

Formerly with Shoppers Home Health Care and after working with us at a number of trade shows, we are pleased to announce that we have taken our working relationship to another level. Brandi will be complementing our representation of Varilite® products in South Western Ontario. More to come in our next issue.

## Bits and Bytes

- Paralympics in Torino [www.paralympic.org/paralympicsport](http://www.paralympic.org/paralympicsport) ;
- ISS in Vancouver, BC March 2-4;
- Download new order forms at [www.4RGK.com](http://www.4RGK.com);
- **Reminder:** Charges apply for impact guards and cushions;
- **Reminder:** Polishing charges have changed;
- RGK pricing on-line with dealer updates in March 2006.

## See Bespoke Plus @ 4RGK.com

**BESPOKE PLUS** helps market and promotes **RGK Wheelchairs**, **VARILITE®™** Seating and Positioning Systems, **KENDA** Tires, **SPINERGY** Wheels, and other products through the North American company called **RGK Wheelchairs, Inc.** Back issues on [www.4RGK.com](http://www.4RGK.com) .

**If you have something that you think we should be expounding on, please contact the editor, Reg McClellan.**

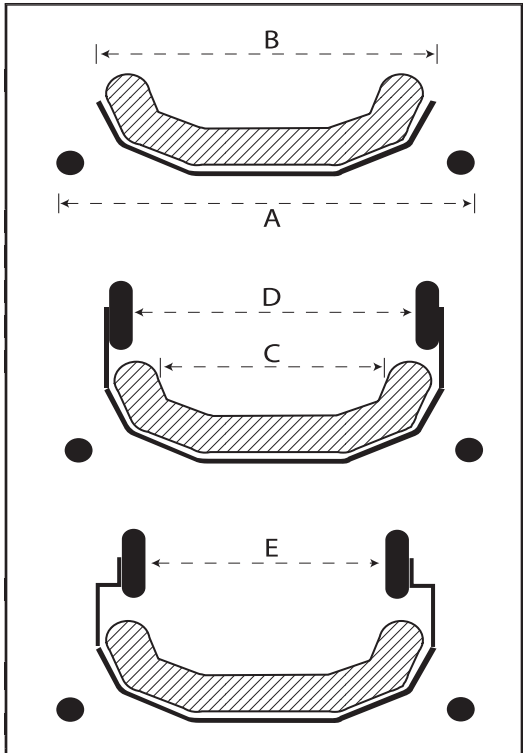


# Size Chart and Fit Information: Back Systems

Below is a simple guide to properly fit back systems on wheelchairs. When choosing a back system, you need to consider the width of the wheelchair, back shell, support surface and type of laterals

Evolution Back Deep™			
Size	A	B	C
	To fit wheelchair widths	Outside width of shell	Width of support surface
14	14" & 15"	11.25"	10.5"
15	15" & 16"	12.25"	11.5"
16	16" & 17"	12.75"	11.5"
17	17" & 18"	14"	13.25"
18	18" & 19"	14.5"	13.75"
20	19" & 20"	16.75"	16"

Talon™	
Size	C
	Width of support surface
14	10.5"
15	11.5"
16	11.5"
17	13.5"
18	14.5"
20	16.5"



**Points of Measurement**  
 A. wheelchair width  
 B. outside shell width  
 C. width of support surface  
 D. width of support surface between laterals  
 E. width of support surface between offset laterals

Evolution Back™ and Evolution Back™ Tall					
Size	A	B	C	D	E
	To fit wheelchair widths	Outside width of shell	Width of support surface	Width of support surface with laterals	Width of support surface with offset laterals
12	12" & 13"	9.25"	8.5"	7.25" - 7.75"	5.75" - 6.25"
14	14" & 15"	11.25"	10.5"	9.25" - 9.75"	7.75" - 8.25"
15	15" - 16"	12.25"	11.5"	10.25" - 10.75"	8.75" - 9.25"
16	15" - 17"	13"	12.25"	11" - 11.5"	9.5" - 10"
17	16" - 18"	14"	13.25"	12" - 12.5"	10.5" - 11"
18	17" - 19"	15"	14.25"	13" - 13.5"	11.5" - 12"
20	19" & 20"	17.25"	16.5"	15.25" - 15.75"	13.75" - 14.25"
22	21" & 22"	19.25"	18.5"	17.25" - 17.75"	15.75" - 16.25"
24	23" & 24"	20.75"	20"	18.75" - 19.25"	17.25" - 17.75"