



VARILITE™

A comprehensive, educational, stylish, and interactive web site is now live:

www.varilite.com



K184



K191



K196



K925X



March Madness – In Fredericton?

Twenty years ago on the heels of the Rick Hansen, Man in Motion World Tour, a group of wheelchair athletes got together in Calgary to compete in the first Canadian Wheelchair Basketball League (CWBL) Finals. Since then, teams across Canada have competed in regional competitions in March to earn the right to go to that event. I have had the pleasure of competing in most of those events and truly appreciate all the benefits that come with participation in such a great sport. This year, Fredericton, New Brunswick is hosting the event and we wish good luck to all the teams competing.



KENDA Tires

Thank you to Frank Agozzino who attended the Spring Medtrade for us and got the opportunity to hang out with Charles Li, Sales Manager for Kenda and Kevin Coleman, Sales Manager for Varilite®.

Kenda had their new line of tires and tubes along with all the American Airless offerings at this event. Some of them are:

The K184 is offered in 24 X1 and 25 X 1 (25-540 and 25-559), high pressure, and non-marking grey in color.

The K191 Iron Cap Konzept to the left is offered in yellow, Red, blue, and grey. We carry it in green and orange as well and promote it because of it has **90% more puncture protection** Iron Cap construction, dual rubber compound, superior ride and wear characteristics. This tire is available in 24 X 1, 25 X 1, and 650 X 23c.

The complimentary tire in sizes 20 X 1, 22 X 1, 26 X 1, and 700 X 23c is the K196 Iron Cap Kontender pictured to the right in Blue. Both the K191 and K196 are high pressure 110 PSI.

For those requiring even more performance on court, Kenda has a patent pending on their new 15 degree camber designed tire with Iron Cloak construction offering **115% more puncture resistance** at 125 PSI. It is called the Kaliente K925X and is pictured in red to the left.

Brandi Pinder Will Be Calling

Last month we announced that Brandi Pinder has come on board with us to compliment our representation of Varilite® products in South Western Ontario. She comes to us with experience from Shoppers Home Health Care and Hewitt Equipment, Ltd., where she will continue to juggle some cover off responsibilities until June 2006.

Brandi loves to travel, so after graduating with honors in both an Occupational Therapy and Physiotherapy Assistant program at Mohawk College she did a placement at Prince Charles Hospital in Brisbane, Australia. Naturally, once that was done she had to visit Sydney, go to New Zealand, and stop off in

If you are in South Western Ontario you will be receiving a call from Brandi to ask if there is anything that we can do to enhance our business with you. She can be reached at: Brandi@Varilite.ca

Brandi will be at the MEDiChair Halton Education Day Thursday April 27 at the Holiday Inn Conference Center at Bronte Road and QEW. She will be joining Bill (Aries) who will be there with Rotec International, Down Under Wool, Innovators, and Daher Manufacturing.

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Hawaii on the way back before starting with Shoppers Home Health Care. While she was with Shoppers she had the chance to work with a great person in the industry, Wes Greenaway. She worked out of Hamilton and therefore spent a lot of time at Chedoke Holbrook Hospital in the spinal cord injury rehab program, ABI Program, Stroke Rehab Program, and also the Children's Developmental Rehabilitation Program (CDRP)! This position gave her the opportunity to work with people in the school board, other community associations, and to attend a number of training/educational sessions including MedTrade in Orlando, Florida!

We were pleased that she was able to take the time to travel to Seattle with Chantal, Mable, and Lloyd to see the Varilite® factory and attend the International Seating Symposium in Vancouver, BC. With her education, experience, and people person talents we are looking forward to working and growing with Brandi!

VARILITE ® Pressure Mapping

Pressure mapping provides a visual representation of the degree of pressure relief achieved by a particular cushion. We think it is an important exercise in determining the appropriate seating situation for an individual, but also stress the importance of positioning, vibration reduction, weight, and maintenance requirements. The new VARILITE® web site provides the pressure map results of our products along with a host of other educational resources. Check out the knowledge center at www.varilite.com.



Glance Wheels

Further to a conversation with Robert Fulton, (Metallurgist who provided Jeff Minnibraker with information to get Quadra Wheelchairs off the ground) Glance Wheels has paid for tooling for Forged Billet production wheels. They are moving from "Hand Made" machined from billet plate to Spun Forged Billet rounds with the view of achieving even greater Tensile and Yield Strength, reducing the price, more closely control tolerances, move to left and right side production, and reduce the overall weight per wheel without change to crush strength.

Bits and Bytes

- Congratulations to Team Canada Sledge Hockey Paralympic Champs;
- MEDiChair Halton Education Day April 27;
- CWBL Finals in Fredericton, NB!

See Bespoke Plus @ 4RGK.com

BESPOKE PLUS helps market and promotes **RGK Wheelchairs**, **VARILITE®™** Seating and Positioning Systems, **KENDA** Tires, **SPINERGY** Wheels, and other products through the North American company called **RGK Wheelchairs, Inc.** Back issues on www.4RGK.com.

If you have something that you think we should be expounding on, please contact the editor, Reg McClellan.