



# BESPOKE PLUS

"Pushing to be Better, Faster, and Stronger"

January 2007

Volume 5, Number 47



PHOTO © CBBC DESPERADOS

*Desperados is a new television drama from the BBC and is based around a w/b team called the 'Desperados'. The first episode of Desperados will be shown on Wednesday 31st January at 5:30pm on the CBBC digital channel, with repeats on BBC 1 in the near future.*

*All the chairs featured in the program were made by RGK Wheelchairs.*

The Ottawa RGK Factory Outlet operates by appointment at 4, 505 Industrial Avenue Ottawa, Ontario K1G 0Z1



## VARILITE® Reflex™

The **REFLEX™** is coming! We expect to have them in-house by the end of February 2007 with a retail pricing of \$425.00, less than most of our other cushion products. The **REFLEX™ is an ultra-lightweight skin protection** cushion for those at moderate risk of breakdown. It has a revolutionary built in air release device that automatically releases a portion of the air when the user sits on the cushion to provide a maintenance-free fixed amount of immersion for optimum pressure distribution and postural support. Built **VARILITE®** tough with automatic inflation when the weight is removed, this product is destined to be the darling of the industry! **VARILITE®** is the leader in ultra-lightweight Air-Foam Floatation wheelchair seating systems, back rests and secondary supports.



Air-Foam Floatation combines the best characteristics of air and foam to provide excellent pressure distribution, comfort and stability. The other cushion products from **VARILITE®** always in stock at **RGK Wheelchairs, Inc.**, are the **Evolution™, Meridian™, and Wave™ Series, Pro Form NX™, Stratus™, Zoid™, and Solo™.**

Size	Capacity
12x8	250
12x12	300
12x14	325
14x14	400
14x16	450
16x16	500
16x18	575
17x17	575
18x16	575
16x20	650
18x18	650
20x16	650
18x20	725
20x18	725
20x20	750
22x18	750
22x20	750
24x18	750
24x20	750

We have had a few calls in the last couple weeks regarding the weight capacity for **VARILITE®** seat cushions? The products have been tested to various weights. The published guidelines are noted to the left.

## Varilite® Carrying Bag

Bill Adamswaithe, Eastern Ontario Consultant has listened to you and worked with us to develop a **Varilite®** demo bag. The bag, which many of you have probably seen at our trade shows, is as a heavy gauge black nylon hockey bag with the logo seen to the right screened on both sides. Inside the bag is a



17 X 17 **Evolution™ Wave™** complete with all three bases available Contoured Positioning Wedge (CPW), Contoured Positioning Base (CPB), and the Lateral Positioning Base (LPB), a 17" **Evolution™** regular back, an 18 x 18 **Reflex™**, and a 16 x 16 **Solo™**. This package comes complete with information on all **Varilite®** products, available promotional material, nine packages of labeled coffee, and personalized luggage tags. The retail value of this package is over \$3,000.00 and is available exclusively to **Varilite® Dealers** with additional savings from the stores regular pricing. This package is available with either saleable or demo marked product (priced accordingly) and is limited to one bag per sales representative or two per store.



The (CSMC.ca) will be September 19-21, 2007 at the Toronto Congress Center - Dixon Rd.

We have large number of 25 X 1 KENDA Cap folding tires. Dealers may call for an additional 25% discount on cases of 25. Choice of color!



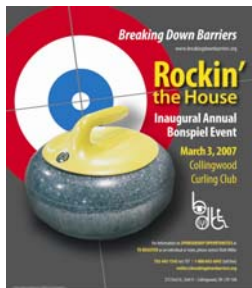
*Our Contact Info:*  
**RGK Wheelchairs, Inc.**  
 1932 Danniston Cr  
 Orleans, ON K1E 3R6  
 Canada

Phone:  
 (613) 841-1824  
 (866) 827-4548  
 Fax:  
 (613) 841-5151

E-mail:  
[Info@4RGK.com](mailto:Info@4RGK.com)  
[Info@Varilite.ca](mailto:Info@Varilite.ca)

Web Site:  
[www.4RGK.com](http://www.4RGK.com)  
[www.Varilite.ca](http://www.Varilite.ca)  
[www.Varilite.com](http://www.Varilite.com)  
[www.RGKLife.com](http://www.RGKLife.com)

# Breaking Down Barriers



In conjunction with the Ontario Paralympics Committee (OPC), we have assisted an organization in Collingwood dedicated to meeting the needs of people with a disability in the Georgian Triangle. The organization, Breaking Down Barriers (BDB) was founded in 1985 as a disability resource centre for people with disabilities by Kathryn Bloomfield, Betty Meacher and Chris Bouwkamp. In 1987, BDB started receiving annual funding from the provincial Government. In 1993, BDB became a member of the Canadian Association of Independent Living Centre's. Their mission is to create a supportive community where people with disabilities can live independent lives. Their vision is to be the voice for Independent Living by promoting active participation of people with disabilities in the Georgian Triangle. Their values relate to respect, collaboration, life long learning, accountability, trust, and inclusiveness. Their goals are to have secure, stable, and sustainable funding, increase the public profile and mission, provide effective programs and services to consumers, broaden collaborative relationships with government and community partners, and to establish a volunteer, membership and staff development program.



## PBO Fiber



We get about five calls a week on what is a Spineergy wheel made out of; Spineergy engineers invented a revolutionary technology for stronger, lighter and faster wheels. They introduced **polyphenylene bensobisoxazole fiber** (PBO) Spokes. Every PBO spoke contains over 30,000 strands of PBO delivering 3-times the strength of stainless steel at just half the weight. The PBO fiber strands are encased in a chemical resistant, water / UV proof composite offered in a variety of colors. The outcome is a flexible spoke with incredible strength that will absorb impact more efficiently while staying in true.

## Bits and Bytes

- CSMC Deadlines February 01 (Show September 19-21);
- Good Luck to women's w/c basketball in Osaka, Japan February 05-18;
- MEDiChair Buying Show February 13 in Victoria, BC;
- International Seating Symposium March 8-10;
- 2<sup>nd</sup> Annual Canadian Assistive Devices Association (CADA) Conference Shoppers Home Health Care Conference Ctr., in TO May 07.

**BESPOKE PLUS** helps to market and promote **RGK Wheelchairs**, **VARILITE®** Seating and Positioning Systems, **KENDA** Tires, **SPINERGY** and **GLANCE** Wheels, and other products; back issues on [www.4RGK.com](http://www.4RGK.com).

**If you have something that you think we should be expounding on, please contact the editor, Reg McClellan.**