



# BESPOKE PLUS

"Enhancing Quality of Life!"

November 2007

Volume 5, Number 61



*You are cordially  
invited to attend  
our open house  
on December 12,  
2007 at the  
Factory Outlet  
12 noon – 6 PM!*

Do You Have Our  
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## RGK ATP Knee Seat

At the Canadian Seating and Mobility Conference (CSMC) I presented a paper from Drs. Kees Van Breukelen on ERGO Seating and alluded to the other work he has published including arm trunk (AT) and arm trunk power (ATP) principles. Based on the philosophy noted and a desire to be in the forefront of innovation, RGK Wheelchairs in the UK has collaborated with Double Performance in the Netherlands to develop the ATP Knee Seat pictured below and explained in detail on the international site at: [www.rgklife.com/pdf/atp\\_knee\\_seat.pdf](http://www.rgklife.com/pdf/atp_knee_seat.pdf)



In a nutshell the ATP Knee Seat fixes the pelvis in the chair with forward rotation and moves the lumbar spine forward to center the vertical rotation of the spine. Over the years sport wheelchair positioning has evolved from feet forward, feet under, feet rearward, to the knee seat posture shown above. Performance has always been dependent on the athlete, the equipment, and the interface between the two; now the ATP Knee Seat takes this to another level improving sitting stability, power transmission/acceleration, reach and maneuverability. This option is available on the Interceptor, Interceptor Extreme, and the Grand Slam.

## Congratulations Don Ed

Every community has a network of medical supply businesses and the people that make those businesses flourish, but only Ottawa has Don Ed who has managed to touch everyone and anyone with his work ethic and look after the end user attitude. So it is no surprise and extremely appropriate the first DORIS PRINGLE AWARD went to him during a special meeting of the Ottawa Falls Prevention Coalition recently at the Centretown Community Health Facility in Ottawa.

The Ottawa Falls Prevention Coalition, The Council on Aging of Ottawa, and the Centertown Community Health Centre were pleased to announce the first recipient of the Doris Pringle Award named after an energetic and vibrant senior of the same name who was passionate about all matters concerning seniors, especially falls prevention. In creating the award recognizing individual achievements in advancing seniors' issues in her honor is fitting to celebrate and remember her community involvement and devotion to seniors' issues for over 20 years. The Doris Pringle Award is an opportunity to celebrate and applaud special people for their contribution to the betterment of seniors' quality of life. Congratulations Don! This is a tribute to you, Judy, and the entire staff at Conval-Aid!

## ISCIC 2007

RGK Wheelchairs, Inc. was proud to participate as a sponsor and exhibitor at the **15th Interurban Spinal Cord Injury Conference (ISCIC)** held recently at the Hamilton Convention Center. This event was initiated in 1981 in Syracuse, New York to bring together personnel from Spinal Cord Injury Treatment Centres, and researchers, to provide a sharing of expertise and creative thinking. It has been hosted by Buffalo, Toronto, Ottawa, Kingston, London and Hamilton and has had attendees from across Canada and the USA.

## BESPOKE

(custom made)

RGK Sport and  
active living

units open to all

Nov. 01, 2007!

Interceptor Extreme



Quattro



Performance



Grand Slam



Interceptor



### RGK Bespoke Info

Replacement Spinergy  
Spokes require blue  
loctite.

RGK UK Reports that  
Carbon Fiber seat plates  
are now available.

## RGK Sport Units to All

As a result of the specialization in sport products and with the other major manufacturers going directly to end users and web sellers, RGK Wheelchairs, Inc. has made the decision to open the purchase of sport units to all end users through local, provincial, and national club affiliations. This will enable us to be price competitive, increase brand exposure, while continuing to provide product and services to the dealer network at competitive pricing.

Historically, individuals using our products for daily use have funding agencies that assist them financially to meet their needs and when it comes to sport and active living those agencies and funding sources do not provide assistance as those activities are considered more than basic needs.

Other major companies that have sport and active living units have found ways to get those products to market through discount retail sales channels, sponsored athletes, and preferred arrangements with specific dealers to impact the market in a favorable way for their corporation.

RGK Wheelchairs, Inc., values the relationships established over time with the dealer network in Canada and will continue to provide exclusive access to units that go through the funding channels across the country and provide access to all sport and active living units at their established discounts.

## New Wheel Pricing

We are pleased to announce the new retail price for some of the wheels we stock. **Spinergy L and SL** retail for \$853.00 **Spinergy LX and SLX** retail for \$953.00 **Spinergy Wire** and **Zero G** from Sun Metal retail for \$595.00. These wheels come complete with your choice of Kenda tire, hard anodized push rims, Kenda tubes, and super rim strips. We stock all colors and all sizes in the Spinergy Spox including the X2 hubs. The pricing above is with hard anodized push rims, but we also stock plastic, rubber, stainless, titanium, dual grip, projection, and natural fit hand rims. Flex rim pricing will be available upon receipt of our first shipment.

**Glance wheels** retail for \$999.00 and we currently have all 25" in stock with a shipment of two pair of all 24" en route. This pricing is for anodized push rims, your choice of tire and tube. Check out our website at [www.4RGK.com](http://www.4RGK.com) under downloads for all the retail prices.

## Bits and Bytes

- Shoppers Home Health Care Innovations Show November 2, Calgary, AB.;
- Shoppers Home Health Care Innovations Show November 20, Toronto, ON.;
- Chantal Benoit stint with SASSARI W/C Basketball team in Italy [www.qsdanmic.it](http://www.qsdanmic.it);
- Medical Device Establishment Licensing complete for all products;
- Ki Mobility approvals in process and Order Forms on-line;
- Medigas Conference November 14-15, Ottawa, ON;
- CWSA Awards Banquet December 1 in Calgary, AB.

**BESPOKE PLUS** helps to market and promote RGK Wheelchairs, **VARILITE**® Seating and Positioning Systems, **KENDA** Tires, **KiMobility** and other products; back issues on [www.4RGK.com](http://www.4RGK.com).



If you have something that you think we should be expounding on, please contact the editor, Reg McClellan.