



# BESPOKE PLUS

*"If your work speaks for itself, don't interrupt."*

## Merry Christmas



And a Happy New Year! We take this opportunity to wish everyone a happy, healthy, holiday season and look forward to a Happy New Year!

Along with holiday wishes, we send a special thank you to those we have worked with in 2011 on the supplier side, the dealer side, prescribing authorities, and most importantly, the people using our products!

Thank you to all working with us over the year, Frank, Jaimie, Braden, Daniel, JM, Luci, Jahmiah, Scott, Roger, Tuan, Mary, Pawel, Joe, Peter, Francois, Jacques, Tony, Christine, Stephanie, Eric, Jane, Mike, Stephan, Dana, Brenda, Lynn, Tracy-Lynn, Bob, Sarah, Fan, Colin, Sebastian, Mable, Lloyd, Cecile, Anna, Janusz, and all!

**Holiday closures are:** RGK UK closed Dec 23 through Jan 2, **VARILITE®** closed Dec 26, and Jan 2, **Kenda** Closed Dec 26 and Jan 2, **Ki Mobility** Closed Dec 26 and January 2. **Change up: 49 Bespoke, Inc.,** will be closed noon on Dec 23 and Dec 26<sup>th</sup>, 27<sup>th</sup> and January 2, 2012.

**Thank you for your support and have a great holiday!**

49 Bespoke Inc.  
51 Caldari Road, Units 6-7B  
Concord, Ontario L4K 4G3

The Team At  
**49 BESPOKE**  
Wish You  
**Happy Holidays!**  
Toute l'équipe de  
**49 BESPOKE**  
vous souhaite  
**Joyeuses Fêtes!**

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## VARILITE® CEU's

**VARILITE®** has been involved with [www.LMNBuilder.com](http://www.LMNBuilder.com) for a while now. It is a free web tool designed to assist in the creation of **letters of medical necessity** (LMNs) in your own words.

As you use the tool it remembers how you justify each item when you are writing LMN's. The more letters you write, the more the tool is able to tailor itself to you and learn the words you use to justify each item. See more on this at [www.varilite.com](http://www.varilite.com).

## RGK Fold Down Back

RGK no longer produces the independent lock backrest and has chosen to go with a snap lock system that locks when folded to the seat.



The Maxima is also available in a more off road configuration and we use the MRX order form it. If you are looking to push the boundaries, get a Maxima in the MRX configuration! The extended wheelbase length given by the "intelligent castor position" ensures a faultless ride on grass, gravel, and other terrains that stop most other chairs. Available with the option of front and rear suspension for the ultimate all terrain package.

**Standard Frame** Choice of Chrome Moly or Titanium bespoke frame and adjustable center of gravity with single bolt fixing. **Footrest** Height is angle adjustable. **Standard Wheels** 25" Cross laced wire spoke wheels complete with aluminum hard anodised hand rims &



mountain bike tires with Soft roll castors (sizes 125mm, 150mm). **Locks** choice of Scissor or Push-to-Lock and the **Backrest** is fixed with bespoke

height and angle. It has aluminum **Side guards**, the choice of 8 different powder coat finishes or bead blast/polished in titanium and it has tension adjustable backrest and seat upholstery.

## KENDA Catalogues



We have received the new catalogues for KENDA Tires and Tubes and we are inserting those with new tire orders. We have a complete line of daily use, sport, off road manual chair tires along with power products. Newest tires include the Konstrictor K1051 which derives its name from the "Snake Skin" pattern on the side. It is made out of the new R2C compound that blends the best attributes of traction, speed, and durability. Serpentine

Tread Pattern on the sides is for added grip while turning; Casing Added Protection (CAP) with 65 % more puncture protection makes it great on a wet surface. They have red, blue, green, yellow, or orange sidewalls.



The Kross Cyclo K161 on top right is still our most popular winter tire in grey with red, blue, grey, or yellow side wall in 37-540, but the Nevegal K1010 to the left is available for

what we know as 22", 24" or 25" wheels and is well liked for off roaders!

## Motion & Centric

Centric Health Corporation, a diversified healthcare company, recently announced that it has signed a letter of intent to acquire Motion Specialties Inc. ("Motion

Specialties"). The news release says that the "purchase consideration for Motion Specialties will be finalized during the due diligence and documentation phases of the transaction and will be subject, *inter alia*, to financial performance targets over a 3-year period ("the Warranty Period"). The purchase consideration will be settled over the Warranty Period in cash, common shares, performance shares and performance warrants."

This move by Centric follows their acquisition of LifeMark Health which includes MEDiChair and the news release goes on to quote David Fraser, Chief Executive Officer of Motion Specialties, "we are excited to join the Centric Health family, an organization that shares a similar culture and our values as it relates to patient care. The integration of our business into Centric Health provides a tremendous platform for future growth, as well as new opportunities for our team of dedicated professionals."

The Motion Specialties transaction is subject to further satisfactory due diligence, definitive documentation, financing and regulatory approvals and customary closing conditions. Until all the closing conditions are satisfied or waived, there can be no assurances that this transaction will be completed. If all closing conditions are satisfied, closing is expected to occur on or before January 3, 2012. See [www.centrichealth.ca](http://www.centrichealth.ca) / [www.lifemark.ca](http://www.lifemark.ca) / [www.medichair.com](http://www.medichair.com) and [www.ghis.us](http://www.ghis.us) for more information.

## Bits and Bytes

- 49 VARILITE® - Sheila Buck Jan 23, 2012 Charlotte, NC;
- 49 ISS March 7-9, 2012 Vancouver, BC;
- 49 12<sup>th</sup> MEDiChair Show April 26, 2012 Oakville, ON;
- 49 CSMC May 8-10, 2012 Toronto, ON;
- 49 People in Motion Show June 1-2, 2012 Toronto, ON;
- 49 49 Bespoke will close Dec 23 at Noon through Dec 27<sup>th</sup>, but we will be in Dec 28<sup>th</sup> – 30<sup>th</sup>, closed Jan 2!

**BESPOKE PLUS** helps to market and promote **RGK Wheelchairs**, **VARILITE®** Seating and Positioning Systems, **KENDA**, and **Ki Mobility** products, along with Spinergy, Glance, Frog Legs, Schwalbe, Sun, MBL, Natural Fit, Blax, and other great products.

**Please give us a call or contact the editor, Reg McClellan, if you have something that you think we should expound on.**