



# BESPOKE PLUS

*"If your work speaks for itself, don't interrupt."*

## Ki Mobility Forms



The Catalyst 5 Spark has been approved and provided with coding through the Assistive Devices Program (ADP) in Ontario.

ADP DEVICE: **CATALYST SPARK**  
DEVICE TYPE 3: LIGHTWEIGHT

PERFORMANCE MANUAL WHEELCHAIR

ADP CODE: WM0000695 ADP PRICE: \$2678.00

This pediatric wheelchair is specifically designed to be used with virtually any clinically prescribed seating system. The Spark compliments the Tsunami Little Wave Rigid from Ki Mobility, also having width (without ordering new parts) and depth adjustability. The Spark's backrest increases the usable depth of the seating system by allowing the seat to move underneath the back by an extra 2". It also comes with 32 degrees of built-in angle adjustability and the ability to change the depth by 4", in 1" increments.

The Ki Mobility order forms have now been updated, identified on the respective chair page, and posted on-line at [www.49Bespoke.com](http://www.49Bespoke.com) or [www.KiMobility.ca](http://www.KiMobility.ca). The changes reflect small fluctuations in pricing up and down and the addition of new accessories.

The [www.KiMobility.com](http://www.KiMobility.com) site now has imagery attached to the available options section of the respective product, along with feature and specification sections.

## TSSA Information

The Technical Standards and Safety Authority (TSSA) was designed to promote and enforce public safety. It is a valued advocate and recognized authority in public safety.

Since 1997, the TSSA has delivered public safety services on behalf of the government of Ontario in four key sectors: 1. boilers and pressure vessels, and operating engineers; 2. elevating devices, amusement devices and ski lifts; 3. fuels; 4. upholstered and stuffed articles.

Our **VARILITE®** products fall into the latter category and we recently received an audit notice referencing non-compliance. **VARILITE®** has been registered with the TSSA for years and their labeling has been up to standards. Nevertheless, they have reviewed the latest bilingual format used by the TSSA who have reciprocal relationships with Quebec and Manitoba and have started shipping new product with that label format. We have applied for and received concession for all products in the field and in stock.

The TSSA is a not-for-profit, self-funded organization dedicated to enhancing public safety and is accountable to the Ontario government, the residents of Ontario, and its other stakeholders. The TSSA funds its operations by charging its industry customers a fee for the services it provides.

## RGK maxima



The RGK Maxima type change from 3 to 4 has been approved and provided with coding through the Assistive Devices Program (ADP) in Ontario. The Maxima is RGK's most versatile unit and is made in either titanium or chrome molly with their Bespoke construction. Standard

features include height adjustable footrest, choice of rear wheel sizes 22, 24, 25, 26" and front castors 3, 4, 5, 6", locks, adjustable tension seat sling, adjustable tension backrest, calf strap, and a tool kit. There are a wide range of extra cost options



like choice of side guards, stroller or push handles, anti-tip mechanisms, adjustable height backrest, upgraded wheels, etc.

ADP DEVICE NAME: **MAXIMA** – ADULT HIGH PERFORMANCE RIGID MANUAL WHEELCHAIR  
ADP CODE: WM0000696  
ADP PRICE: \$3592.00

ADP DEVICE NAME: **MAXIMA** – PAEDIATRIC HIGH PERFORMANCE RIGID MANUAL WHEELCHAIR  
ADP CODE: WM0000697  
ADP PRICE: \$3889.00



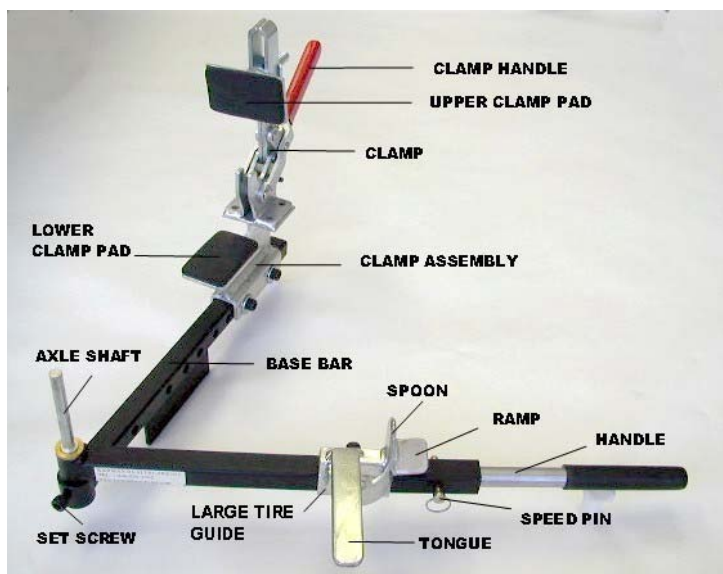
The revised ADP Codes for **VARILITE®**, RGK, and Ki Mobility are now listed under company on our web site at [www.49Bespoke.com](http://www.49Bespoke.com).

## Tire Changer

Are you tired of using screw drivers to install snap on tires? Are you slightly embarrassed when you call the manufacturer and tell them the rope on the inside of the tire is broken and ask if it is possible it shipped that way?

We have a couple dozen of these in stock and would be pleased to ship one out.

Customers that get their wheels back unmarked and with properly fitted tires will be pleased. And, there will be less risk of down time with a technician at the hospital waiting for someone to take the screw driver out of his/her hand!



## VARILITE® in Alberta

The new **Approved Products Listing (APL)** came out in July and our Evolution (Standard/PSV) are absent. We have the worst luck with the new APL's in Alberta as the information provided has lost something in the translation or is missing as in what has happened in the July 2012 version of the APL. Anyway, the **Evolution standard valve** and **PSV** (AADL Code V433) are on the program along with **Evolution Bariatric standard valve** and **PSV** (AADL Code V434), as well as replacement covers (AADL Code V436). The Evolution series is the cushion of choice for wheelchair users with a high risk of tissue breakdown and symmetric positioning needs. It is extremely light, easy to use, (no pumps, accessories, kneading, or other manipulation required) is tested to 750 lbs., has a two year warranty, and independent research has shown **VARILITE®** air-foam floatation to be #1 in impact and vibration dampening technology (RESNA 2000)!

This year, with the advent of (AADL Code V999) we are introducing the **VARILITE® Stratus™** and **Reflex™** products to the Alberta marketplace in that category. These products will be distributed to seating clinics in Alberta with a retail investment of \$21,320.00. Over the course of the next 4 weeks, we will also be resubmitting the **Zoid™**, **Meridian™**, **Meridian Wave™**, **Evolution Wave™**, **Pro Form NX™**, the **eBacks™**, and the **ICON™** back series for Alberta APL consideration!

## Bits and Bytes

- 49 REE Sept 11, 2012 Richmond, BC;
- 49 OSOT Sept 21-22, 2012 Mississauga, ON;
- 49 Rehacare October 10-13, Dusseldorf, Germany;
- 49 SHHC Innovations Show Toronto Nov 12-13, 2012;
- 49 SHHC Innovations Show Calgary Nov 29, 2012.

**BESPOKE PLUS** helps to market and promote **RGK Wheelchairs**, **VARILITE®** Seating and Positioning Systems, **KENDA**, and **Ki Mobility** products, along with Spinergy, Glance, Frog Legs, Schwalbe, Sun, MBL, Natural Fit, Blax, and other great products.

**Give us a call if you have something that you think we should expound on.**