



## BLAX



**TeamBLAX.com**  
ACTIVE LIFE ENABLERS

Matt Peters of the Arwin Group Enterprises, LLC has struck a deal with long time friend Nolan Risinger of Islands LLC to acquire Blax Push Rims. The BLAX brand will continue to be available on the [www.PushBLAX.com](http://www.PushBLAX.com) web site, but the new logo and web site is also seen as [www.TEAMBlax.com](http://www.TEAMBlax.com) with the new slogan "Active Life Enablers".

Matt said, "I want to thank each and every BLAX Hand-rims customer for their business and continued support. It was your passing of the word on to friends, teammates, complete strangers, and dealers that gave us a successful ten years of business."

The contact person going forward is Nolan Risinger, Islands LLC, 1523 Auburn Dr., Colorado Springs, CO 80909. Telephone (719) 210 0412 and Fax (719) 325 8328 Email [Nolan@islandsllc.com](mailto:Nolan@islandsllc.com).

Nolan relays, "I am excited to be in the driver's seat and have such a great mentor behind me who developed great relationships with vendors and customers alike. I promise to continue the same high levels of quality and service that BLAX and Matt are known for throughout the industry."

The new pricing for BLAX push rims will be in effect upon receipt of the new AGX series. The main difference in the new coating of the push rims is the knurled is discontinued along with the double stuff (Big Stix). The thickness of the material from old to new is as follows:

1. The knurled were 0.07 to 0.10 average thickness;
2. The AGX are 0.12 to 0.15;
3. The double stuff were 0.14 to 0.20;
4. The AGX-L is 0.15 to 0.19.

New pricing will be in effect for the arrival of the new stock in May 2015.

## RGK Sunrise

The news release read, "RGK Wheelchairs are pleased to announce that their acquisition by Sunrise Medical is now complete".

Working together the companies will share best practices with a commitment to integrated planning, strong execution and the implementation of technology to further drive customer service and product development.

The day to day operation of RGK will remain unchanged, with the current management team remaining in place to provide a continuation of knowledge, expertise and support.

Whilst Greg Eden will be leaving the business Russel Simms will remain in his current role.

RGK look forward to an exciting future enhanced by the additional support and resources that will be available to us."

This is great news for RGK's founders Greg Eden and Russel Simms and I expect everyone going forward as this secures a dedicated work force and forward thinkers as it relates to higher end wheelchairs and equipment.

This acquisition comes at a super time as RGK launches a "Play Life" initiative that mirrors the work of associations like the Active Living Alliance and Participation here in Canada. Play Life showcases the skills, attitude, and contribution of folks in the community putting lifestyle first encouraging people to participate, be active, and put your best foot forward for yourself and your community!





More on nuts and bolts issues, we received word that the TIGA fx exclusive will be available with a seat width of 410 mm from mid May 2015. Currently, this unit is available in 360 mm,

390 mm, 430 mm, and 460 mm.

## **CPC Boost**

The Canadian Paralympic Committee (CPC) commends the Government of Canada for ongoing commitment towards High Performance Sport. This announcement came post the Governments new budget which will see, *"Canada's next generation of Paralympic stars will be receiving an increase in funding for the next 4 years. The announcement was made today by Finance Minister Joe Oliver during his presentation of Canada's Economic Action Plan 2015-16 which included a 20 million dollar investment (\$5 million per year) in high performance sport over the four (4) year period beginning in 2016-17, to be matched by the private sector"*.

"We are extremely thankful to have the government of Canada's support in the development of our next generation of Paralympic athletes, and with this support, we will be able to continue to build Canada's strong future in sport," said Gaetan Tardif, President of the Canadian Paralympic Committee.

The investment will target increased support towards coaching, improvement of daily training regimes for athletes, as well as sport science and sport medicine services targeting up-and-coming elite athletes that are 4 to 8 years from achieving Paralympic podium success. Read more at [www.paralympics.ca](http://www.paralympics.ca).

## **Ki Mobility**

Ki Mobility has confirmed that their direction in Canada is to sell direct to the dealer network and started that April 20, 2015. They have also confirmed that they have employed the services of NuVision Rehab Group/Western Home Medical to act as their sales representatives in Canada. The new web site is up with the new order forms and latest Ki Mobility offerings at [www.kimobility.com](http://www.kimobility.com). They have indicated they will honour 49 Bespoke Inc.,

pricing until the end of our exclusive distribution agreement June 15, 2015.

We take this opportunity to thank the dealer network for working with us to make Ki Mobility successful here in Canada. You will enjoy the super customer service provided by Amy, Becky, Bri, Kay Li, Jessica, Susan, Mike, Wendy, Rebekkah, to name a few.

We provide a special shout out to three folks who have been there for us going above and beyond, **Angela, Ashley, and Jodi**; flowers now and bucket list for a Safety Meeting!



## **Spinergy ZX 1**

Spinergy is marketing their revolutionary power add-on to your manual wheelchair which offers lifestyle enhancing mobility!



The ZX-1's modern lightweight design is highly manoeuvrable, easy to operate and is packed with features including on/off control with the joy stick! See it now for both rigid and folding chairs: [www.spinergy.com](http://www.spinergy.com)

## **Bits and Bytes**

- 49 RGK Acquired by Sunrise Medical April 30;
- 49 Join the Movement May 26 in Ottawa, ON;
- 49 People in Motion May 29-30, Toronto, ON;
- 49 OSOT – Sheila Buck June 4 Sudbury, ON;
- 49 OSOT – Sheila Buck June 11 Ottawa, ON;
- 49 Rehab Equipment Expo September 9, Richmond BC;
- 49 Atlantic Rehab & Ed Conference Sept 23-25 Halifax, NS;
- 49 MC Saskatoon Show October 20 Saskatoon, SK;
- 49 MC Regina Show October 22 Regina, SK;
- 49 OSOT – Sheila Buck October 29, Kitchener, ON.

**BESPOKE PLUS** markets/promotes **RGK Wheelchairs**, **VARILITE®** Seating and Positioning Systems, **KENDA**, and **Ki Mobility** products, along with Spinergy, Glance, Spintek, Frog Legs, X-Core, Shox, CEW, Schwalbe, Sun Components, Natural Fit, Blax, etc.

**Comments are welcome; contact the editor Reg McClellan in the manner you wish below.**