



BESPOKE PLUS

"If your work speaks for itself, don't interrupt!"

OSOT Workshop

The third OSOT workshop for 2015, "Understanding, Evaluating, and Justifying Your Prescriptions of Seating and Mobility Systems" with Sheila Buck, has a full list of registrants and exhibitors. We look forward to joining everyone in **Cambridge, Ontario on October 29th** at the Holiday Inn.

These events are open to OT's and other professionals working with people to meet their seating and mobility needs; dealers, distributors, and manufacturers wanting to participate in an educational opportunity or to market and promote their products and services.



The education curriculum is OSOT approved and is not an infomercial for any one product or company. We will be there with our bells on promoting our products along side

eleven other exhibitors as of today. In addition to **VARILITE®** (and with Westech), we will be showcasing Spinergy ZX1, Batec, RGK (now a Sunrise owned company who will also be at this event), and other products from FrogLegs, Sun, Kenda, CEW, Schwalbe, etc.

We thank OSOT for the opportunity to work together on these events and to Sheila Buck who keeps everyone engaged for the full day presenting material, thoughts, and ideas that have a positive impact on the way equipment is prescribed and used in this industry.

Rehacare 2015

We missed out on Rehacare this year with responsibilities here at the Outlet. It is an event we have grown to appreciate, providing an opportunity to catch up with

suppliers and enjoy looking at new product in an environment that includes the person using the product, the person prescribing the product, the person selling the product, and the person manufacturing the product (kind of like Abilities Expo's).

This year there were more than 750 exhibitors from 37 countries providing an overview in six exhibition halls and covering everything that can make daily life easier for all. The list of exhibiting nations ranged from Belgium to Cyprus, and the trade fair also included numerous joint pavilions. Countries such as Canada, China, Denmark, France, the Netherlands, South Korea, Taiwan and the UK were well represented with individual stands and country exhibitions.

We did get the odd live feed from friends on the ground, but it was not like being there; we look forward to being there next year (every 2nd year is bigger and better)!

Politically Speaking



I spent two years longer than Stephen Harper in a position where you were on 24/7 growing a game and managing a national entity with international work; nothing like

the issues and responsibilities required by our former PM of course, but enough to provide a small understanding of the major lifestyle commitment he and his family had over the last decade. Thank you and congratulations!

And now we have a second Trudeau with the same party his dad led; a man who chased a young Stephen Harper away from the Liberal Party over the National Energy Program (NEP) years ago only to have him come up through the ranks and topple the party he (Pierre Trudeau) had led. How ironic that the dad's son Justin is

the one to take over his party and turn it around from third to first!

That said, and whatever your political stripes, our parliament lost some super folks (like Peter Stoffer in the picture with Prime Minister Elect Justin Trudeau and Chantal). Unfortunately, we did not get a chance to see Courtney Keenan in parliament this time around (he is looking on in the back ground of the picture on the far left) but there will be another opportunity four years down the



road. We lost great parliamentarians to party politics and a controlled media message that encouraged voters to vote against someone strategically to ensure they got someone else. I have often mused of a party-less system that afforded the electorate the opportunity to bring forward their best person to represent them at the national table so that their issues were front row and center and their spokesperson was accountable to them and only them; in that system all the votes would be free!

Dirty politics has become the norm here in North America and usually the party with the most money would win. It is refreshing to hear the rhetoric of being a good guy and winning and I want to believe that with all my heart; it looks like we have that in Justin Trudeau, and I hope it is true for all of us. But, if the message becomes *“the situation left us is worse than we were told and we are going to have to shelve some of the promises, there will be further service cuts, and we have to raise taxes,”* watch for the comments about **Rainbows and unicorns!** (Urban Dictionary: *A sarcastic expression of wellbeing used when confronted by a shitstorm or a clusterfuck of magnificent and awe inspiring proportions*).

New CEO @ Motion LP

April Gamache is now the Chief Executive Officer (CEO) as well as Chief Operating Officer (COO) at Motion Specialties. She relieves the former boss David Fraser. Since we were not privileged to receive a news release on this, what appears to be a major shift, we can only assume it's onward or upward for Mr. Fraser in a commitment to improve the lives of many with more product and services. Regardless, the direction for this 50 million dollar company now rests on the shoulders of a woman with an executive history with companies like Insignia, MDS,

Lifelabs, and Exova. She made provincial parliament news when MPP Wilson was asking then ON Premier Dalton McGuinty to revoke Lifelabs license over a lab closure that impacted folks in his riding by referencing a program she was listed as delivering a speech at as LifeLabs Vice President of Operations, on how to find “substantial cost savings”; the first three words on the conference flyer read: “Cash is King.” With such a great history in business she is probably quite capable of surrounding herself with quality product orientated folks to compliment her boss's economic requirements to drive them forward.

We take this opportunity to wish Motion LP all the best and to Mr. Fraser on his new endeavours.

Stealth Acquires ADI

Todd Hargrover brought us up to date on the company he founded in 1990 (Accessible Designs – ADI). Stealth Products acquired them this summer. Stealth, owned by Quantum Rehab (Pride) now market Todd's products through their organization at: www.stealthproducts.com.

NWBA – JrNBA.com

Congratulations to the National Wheelchair Basketball Association (NWBA) who recently signed on as a Jr. NBA Community Partner. This will help them focus on attracting youth players to the game and provide additional resources to NWBA youth programs.

Bits and Bytes

- 49 Saskatoon & Regina Shows Oct 20 & 22 SK;
- 49 Sunrise RGK Collaboration Day Oct 27, Concord, ON;
- 49 OSOT – Sheila Buck Oct 29, Cambridge, ON;
- 49 22nd CFPDP HOF Oct 30 TO with Galen G. Weston;
- 49 Prairie Seating Nov 2-3, Winnipeg, MB;
- 49 SHHC Show Nov 5-6, Calgary, AB
- 49 SHHC Show Nov 16-17, Toronto, ON.

BESPOKE PLUS markets/promotes VARILITE® Seating and Positioning Systems, BATEC, RGK, Sun, KENDA, Spinergy, Schwalbe, Shox, Blax, X-Core, Frog Legs, Topolino, Glance, Spintek, CEW, MBL, Natural Fit, BBraver, Decon, etc. **Comments are welcome; contact the editor Reg McClellan in the manner you wish below.**