

Happy Canada Day

We will be missing Parliament Hill in Ottawa this weekend but for the first time checking out Vaughan activities, HarbourFront Center, Nathan Phillips Square and other activities in the GTA.

Product Shows



We take this opportunity to thank Danielle, Saj, and team at Canadian National Show Management (CNSM) for the effort to make the People in Motion (PIM) Show www.People-in-

Motion.com all it can be for people that use the type of products and services that we market and promote. The opportunities for those product users are few and far between, but thanks to CNSM and the Abilities Expo crew www.abilities.com we now have two shows to try and meet the needs of people in the Greater Toronto Area, east and west, six months apart from each other!

The people attending the Abilities Show appeared to be more self reliant and prepared to purchase product that they felt would better meet their needs. Over the last many years the People in Motion Show appeared to cater to people that may not have been self reliant and may not have been in a position to purchase their products without the support of the Assistive Devices Program and/or the Ontario Disabled Support Program. This year their appeared to be a marked difference in the attendee's with more people getting to the venue with their own transport and they were shopping for products that they would be purchasing themselves; taking ownership of the process of product acquisition and working with their funding sources to acquire what they want and need.



49 Bespoke Inc. supports People in Motion (May 25-26, 2018) and the Abilities Expo

(January 19-**21, 2018**) as thev are important events to be on the calendar to provide end



users of our type of products and services with more information to better meet their needs. It is our hope to be able to marry all those involved with this community at these two events to enhance the working relationships we enjoy whether we are end users, manufacturers, distributors, dealer/providers, prescribers, etc.

Junior Worlds in GTA

The world has just witnessed one of the best U23 events ever at the Mattamy Center (Former Maple Leaf Gardens) June 8-16 in Toronto. This event, the 20th anniversary of the International Wheelchair Basketball Federation (IWBF) Junior World Championships, had significantly more resources than the inaugural event held here in this region at Humber College in

1997 which may have been listed at about \$123K. At that event, we the audio/visual students at Humber College take television quality footage of all the games, but the live presentation was done on a text network with John MaCafee's Tribal owned Pow Wow along with web site updates every few minutes. But, Sport Canada's 2017 live webcasts of all the games



provided a television like presentation second to none and I am sure much appreciated by the worlds wheelchair basketball community. Congratulations to all the teams, organizers, volunteers, and sponsors!

CDPP - ALACD

The Canadian Disability Participation Project (CDPP) out of McMaster University has been keeping the Active Living Alliance for Canadians with a Disability (ALACD) "Physical Activity Inclusion News" alive and well. They just sent their June 2017 publication highlighting 2017 World Cup (Tennis), CPC's new Board of Directors and annual Inductees, Marc Antoine Ducharme is the coach for Women's Wheelchair Basketball, the Injury Prevention Blueprint, and much more www.cdpp.ca . And now, Jane and www.ala.ca are back!

BATEC Batteries



We now have a number of travel batteries (288 WH complete with a statement for air travel purposes) and a number of larger batteries (522 WH) being containerized for our next shipment.

To recap, the following batteries are available with the retail pricing shown:

280 Wh BATTERY 36 V (7.8 Ah) IATA approved battery

Autonomy*: * BATEC URBAN: 27

km * BATEC ELECTRIC: 27 km **BATEC RAPID: 20 km ***BATEC HYBRID: 27/40 km Retail Pricing will be \$792.00 CDN

313 Wh BATTERY 36 V (8.7 Ah)

Autonomy*: *BATEC URBAN: 30 km *BATEC ELECTRIC: 30 km **BATEC RAPID: 24 km ***BATEC HYBRID: 30/45 km Retail Pricing will be \$632.00 CDN

396 Wh BATTERY 36V (11 Ah)

Autonomy*: *BATEC URBAN: 40 km *BATEC ELECTRIC: 40 km **BATEC RAPID: 30 km ***BATEC HYBRID: 40/55 km Retail Pricing will be \$840.00 CDN

B522 Wh BATTERY 36V (14.5 Ah)

Autonomy*: *BATEC URBAN: 50 km *BATEC ELECTRIC: 50 km **BATEC RAPID: 40 km ***BATEC HYBRID: 50/75 km Retail Pricing will be \$1272.00 CDN

*Autonomy calculated under the conditions of: user of 75 kg, ultra light wheelchair, flat terrain, without wind and constant 15 km/h speed. It can vary by ± 20 % depending on battery. **Autonomy calculated under the conditions of: user of 75 kg, ultra light wheelchair, flat terrain, without wind and constant 20 km/h speed. It can vary by ± 20 % depending on battery. ***Autonomy calculated under the conditions of: user of 75 kg, ultra light wheelchair, flat terrain, without wind and constant 15 km/h speed. It can vary by ± 20 % depending on battery. The range depends on the strength provided by the user.

Look for special pricing on second batteries and excursion bags when we have our next container load.



Topolino

Topolino sent a message to customers and friends in the wheelchair industry a few days ago that went something like this: It is with a heavy heart that we have decided to cease production of our WX2.5 wheelchair wheels, which effectively marks our exit from the wheelchair industry. This was a very difficult decision, but it will now allow us to focus on several new development projects that we're very excited about. While none of these new projects are related to wheelchairs, you can be sure that anything we come up with will include a heavy dose of innovation. Please note that we are not going anyplace and will continue to support the wheels going forward for the next several months.

We have very much enjoyed being part of the wheelchair industry and the friendships we've made. As always, please feel free to contact me anytime, Raphael Schlanger! **Topolino Technology, LLC** 149 Grassy Plain St. Unit B3 Bethel, CT 06801 T: 203.778.4711 www.topolinotech.com

Loop Wheels

Designed to help you push over uneven streets, cobble stones, grass, rough tracks, and gravel paths, with less effort, the Loop Wheels composite springs give you extra power to get up or down curbs and are designed for comfort absorbing vibration. They are durable and are fantastic with a Batec!

BATEC – July 2017

Last month we announced the new colors that will be available in August 2017. The new range of colours are: URBAN – Graphite; ELECTRIC-Graphite, Red, White; RAPID-Graphite, Green; HYBRID/MANUAL-Graphite, Red; Purple Edition; Orange, Blue, and Grey are available until end of stock.

Bits and Bytes

- Abilities Expo Houston, TX August 4-6;
- Abilities Expo Boston, MA September 8-10;
- Prairie Heart Show September 11, Regina, SK;
- MEDIChair Show September 13, Saskatoon, SK;
- Linked in to Learn, St. Catharines, ON September 20th;
- Seating and Mobility SAOT Edmonton, September 22;
- Rehacare (Event 4 All) October 4-7, Dusseldorf, DE.

BESPOKE PLUS is the newsletter of a privately owned Canadian company called 49 Bespoke Inc., which markets products from around the world that are designed to better meet the needs of people with a disability. We have grown up in sport, have a social service background, and have adopted an advocacy role in our business practice. Comments are welcome.