



OSOT Fun on Wheels



The Ontario Society of Occupational Therapists (OSOT) in cooperation with Sheila Buck from Therapy Now, and the exhibitors noted at the end of this article, bring you “Fun on Wheels” January 30th at the Inn of Waterloo and Convention Centre Strauss Salon A, 475 King Street North, Waterloo, Ontario N2J 2Z5.

This professional development opportunity will delve into the effects of seating and mobility interventions on early movement, play, and reflex activity in the pediatric population. The 30 plus Occupational Therapists and 20 other exhibitors and staff will go over the following during the day:

- 49 Understanding the need for a M.A.T. Assessment
- 49 Covering all aspects of the assessment related not only to the physical assessment, but also cognition and reflexes
- 49 Postural tendencies through the growing years
- 49 Spine, pelvis and limb growth and development related to a seated posture
- 49 Understanding of three-point positioning
- 49 Primitive reflexes affecting seating choices
- 49 Gravitational forces related to postural control and positioning

We are pleased to support this event along with Advanced Mobility Systems, Westech Health Care, R & M Health Care, Positech Innovation, Motion Cares (Motion Specialties), and Theracare Marketing.

America First in Canada

Wholesale product in our industry has been virtually owned by America companies for years now and it seems like there are a growing number of companies following in the footsteps of conglomerates like McKesson to be a big part of the retail market as well. We all thought it would be Nu Motion buying up retail stores, but not the case, yet.

Most recently National Seating and Mobility (NSM) have acquired Selfcare in BC. NSM is a company founded in 1992 in the US with a mission to design better wheelchairs. Today, NSM is a provider of complex rehabilitation seating, mobility, and positioning systems. The company has grown from five locations in the US to a nationwide network across 43 states and 123 branches; now 124 with one in Canada. Also, a product we introduced to the Canadian market in the early 2000's, Ki Mobility, acquired Nu Vision. The press release reads, “Ki Mobility, a leading manufacturer of ultralightweight manual wheelchairs, complex rehab seating and the North American distributor for Leckey, has acquired NuVision Rehab Group and Western Home Medical. Ki Mobility is excited to announce this acquisition resulting in the formation of Ki Mobility Canada LTD.”

Rumors circulate that the next acquisition is going to be bigger and take a huge bite out of the retail sales market in Canada.

RGK Heavy Duty

The RGK heavy duty upgrade (175kg 385 lbs) can be on all models except the Tiga FX and the Octane Sub4 (the Hi Lite with bigger OD tubing is called an Octane in Europe).

RGK have a further heavy-duty rating referred to as double heavy-duty upgrade (225kg 495 lbs) which can only be used on the Chrome (Hi Lite built in chrome molly is called the Chrome in Europe).



Apart from a host of other products, the Danza is RGK's introduction to the dance market. Without Russel and Greg, RGK is still innovating!

ISS Early Bird Registration

The International Seating Symposium (ISS) will be held in Pittsburgh this year and early bird registration closes on February 01, 2019. We are looking forward to this event

March 20 – 22, 2019 with the Pre- Symposium Workshops
March 18 - 19, 2019 at the David L. Lawrence Convention
Center, Pittsburgh, PA USA.

The 2019 ISS Highlights for the 35th Anniversary of this
Premier International Event for Wheeled Mobility & Seating
are as follows:

- 49 A bigger-than-ever exhibit hall with over 120 exhibitors
- 49 A free [Community Day](#) on March 19th
- 49 2 full days of Pre-Conference workshops to customize your ISS experience
- 49 Over 130 instructional courses and paper sessions to meet all your educational goals
- 49 Keynote sessions addressing international hot topics including parent perspectives on disability, reimbursement challenges, and the impact of research on best practice
- 49 ISS One Party, where all attendees can gather to celebrate, share ideas, and plan for our future

BATEC Update



We have received the first load of Electric 2 and Scrambler units and they are out with or enroute to new Batec users.

Our next container is not expected until the first week of

February 2019 and that will replenish our stock of Mini, Electric 2, Rapid, Scrambler (if made available as it is still listed as limited-edition unit), and 30 Special Edition Electric 2 units with extras and an all new North American coloration to be announced!



Hudson Yards New York

Hudson Yards is the largest private real estate development in the history of the United States and the largest development in New York City since Rockefeller Center.

The site will include more than 18 million square feet of commercial and residential space, state-of-the-art office towers, more than 100 shops including New York's first Neiman Marcus, and a collection of restaurants curated by Chef Thomas Keller.

The urban development will include approximately 4,000 residences, The Shed, a new center for artistic invention, 14 acres of public open space, a 750-seat public school and an

Equinox Hotel® with more than 200 rooms—all offering unparalleled amenities for residents, employees and guests. The development of Hudson Yards will create more than 23,000 construction jobs.

Hudson Yards is the fulfillment of a remarkable collaboration that includes a talented group of visionary's planners, architects, engineers, designers, public servants, fashion icons, renowned chefs, business leaders, luminaries and more. They are working in partnership with New York's development and transportation authorities, and with some of the world's most iconic retail brands and leading companies – each of whom will call Hudson Yards home. And, at over a quarter of mile in the air, visitors will be able to to have a CN Tower experience in an RGK!

The Access Expo



We booked into a new show picking up where People in Motion left off; "The Access Expo" is a free 2-day event June

6th - 7th and will host exhibitors at Variety Toronto (Variety Village). This event is possible because there are a number of people and associations that believe a show of this nature in central/eastern greater Toronto area (GTA) is essential for people with a disability, friends, family, individuals and associations providing services to them, and corporations who supply products and services for that community. There will be an opportunity to showcase the latest in accessible transportation services, home modifications, communication devices, services for any age and their caregivers, activities, programs and demonstrations. In addition to the latest products and services, there will be speakers, and networking opportunities. We hope that "The Access Expo" will be a show that picks up from where People in Motion left off and grows and develops to enhance opportunities for all!

Bits and Bytes

- 49 OSOT Pediatrics Session Jan 30, 2019 Waterloo, ON;
- 49 Great Valentine Gala by CFPDP Feb 9, 2019 Toronto, ON;
- 49 Order of Canada Feb 12 for Neuf in Quebec City, QC;
- 49 Los Angeles Abilities Feb 22 - 24, 2019;
- 49 OSOT Elder Focus March 27, 2019 GTA;
- 49 Abilities Toronto April 5-7, 2019 International Center;
- 49 Show - June 7-8, 2019 at Variety Village, Toronto, ON;
- 49 Rehab Equipment Expo (REE) Sept 10th, Richmond, BC.

BESPOKE PLUS is the newsletter of 49 Bespoke Inc., which markets products from around the world designed to better meet the needs of people with a disability.

We have grown up in sport, have a social service background, and have adopted an advocacy role in our business practice. Comments are welcome.