



BESPOKEPLUS



"If your work speaks for itself don't interrupt"

Batec Battery Power



522 Wh



This seems to be one of the most asked questions we get daily; "how long does the battery last and how far can I go on a charge"? Here we go:

280 Wh BATTERY 36 V (7.8 Ah) IATA approved battery

Autonomy*: * BATEC URBAN: 27 km * BATEC ELECTRIC: 27 km

BATEC RAPID: 20 km *BATEC HYBRID: 27/40 km Retail Pricing will be \$792.00 CDN

313 Wh BATTERY 36 V (8.7Ah) No Longer Available

396 Wh BATTERY 36V (11Ah) Stock Only No Longer Made

Autonomy*: *BATEC URBAN: 40 km *BATEC ELECTRIC: 40 km **BATEC RAPID: 30 km ***BATEC HYBRID: 40/55 km Retail Pricing will be \$840.00 CDN

B522 Wh BATTERY 36V (14.5Ah)

Autonomy*: *BATEC URBAN: 50 km *BATEC ELECTRIC: 50 km **BATEC RAPID: 40 km ***BATEC HYBRID: 50/75 km Retail Pricing will be \$1365.00 CDN

B678.6 Wh Battery 48V (14.1Ah)

Autonomy*: *BATEC URBAN: N/A *BATEC ELECTRIC: N/A BATEC MINI N/A: BATEC E2 N/A: BATEC E2 RAPID BLACK 60Km **BATEC RAPID: N/A ***BATEC HYBRID: N/A BATEC SCRAMBLER 50Km Retail Pricing will be \$1900.00 CDN

B696 Wh Battery 48V (14.5Ah)

Autonomy*: *BATEC URBAN: N/A *BATEC ELECTRIC: N/A BATEC MINI N/A: BATEC E2 N/A: BATEC E2 RAPID BLACK 60Km **BATEC RAPID: N/A ***BATEC HYBRID: N/A BATEC SCRAMBLER 50Km Retail Pricing will be \$1900.00 CDN

*Autonomy calculated under the conditions of: user of 75 kg, ultra light wheelchair, flat terrain, without wind and constant 15 km/h speed. It can vary by ±20 % depending on battery, weight, terrain, and speed.

**Autonomy calculated under the conditions of: user of 75 kg, ultra light wheelchair, flat terrain, without wind and constant 20 km/h speed. It can vary by ±20 % depending on battery, weight, terrain, and speed.

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CADA Update



The Canadian Assistive Devices Association (CADA) joined a number of companies in the rehab equipment business recently to hold a webinar to

bring folks up to date with their and industry related developments. This has been a welcome situation in the industry brought on by this pandemic and physical distancing; people involved in this industry now may have time and a great opportunity to take advantage of learning online.

An update on the Assistive Devices Program (ADP) was provided by Jeff Preston, President CADA underlining the fact that the association is meeting biweekly with ADP to address issues even at this time when the ADP office is closed.

Steve Cranna, Director CADA, provided an overview on bringing some sort of certification of rehab professionals in Canada. The direction for a national program is under review by CADA and the programs of National Registry of Rehabilitation Technology Suppliers (NRRTS) and Rehabilitation Engineering and Assistive Technology Society of North America (RESNA) are in the forefront of standards acceptance. CADA requests involvement in determining the appropriate route for Canadians to take to ensure that people working in this industry meet standard requirements to ensure that the consumer and all involved in the industry are treated fairly and have the best of support in all aspects of the industry.

There was a panel discussion led by David Courtney, Access Abilities, Greg Harris, Motion Cares, Phil Hauser, Hauser

Home Healthcare, Dennis Mahoney, Align Home Healthcare, and Sean Rauseo, Durham Medical.

There was candid communication on the Covid-19 situation, personal protection equipment, the trials and tribulations of running a retail supplies and service organization underlining the hope that we as an industry don't come out of this current pandemic situation short 25% or more of businesses providing sales and services! Many businesses in this industry will have cash crunches with most looking at a 30% or more decline in sales/revenues and many have laid staff off with indefinite return dates. Many discussion points including fee for services that have been absent from this industry and that there should be some protocol for including that aspect in all parts of the industry. Government funding opportunities were discussed and where to get more information was provided.

Mike Longo, Sunrise Canada and Rick Nori, Ki Mobility provided an overview on operations south of the border and across Canada echoing many of the points noted by the panel members. There was more discussion here with regard to virtual assessments (something that we have been doing for years as making a commitment to guarantee the fit of a product requires the involvement of the person using the equipment and we have had to do this to get a comfort level that everyone is on the same page before building a product) that has become a discussion point with all involved including the funding agencies, prescribers, etc. Since the meeting Mike Longo has confirmed that ADP made vendors and authorizers aware that they will accept fax applications at 1-888-222-8018 as a temporary measure (no mailed applications at this time) and will continue reporting, paying suppliers, etc.

Jeff Preston wrapped up the two hour plus webinar with general discussion on charitable activities, building community, the potential of CADA getting involved with donated equipment, a general sharing of ideas, building and maintaining a coalition, next steps, and general enthusiasm to provide leadership for change. He echoed earlier appreciation that the webinar had maxed out on registrants and thanked everyone from coast to coast for being involved hoping to make this sort of meeting a more regular event.

COVID-19 & HUBSCRUB™

With the current pandemic, cleaning and disinfection solutions are top of mind for people in the durable medical equipment (DME) industry. Malcolm at Mobility Care has been working with a product for years to deal with this and everyday equipment cleaning issues. He distributes a product called the HUBSCRUB™.

HUBSCRUB™ products are about capability, performance and most importantly solutions that address the cleaning problems you are looking to solve. HUBSCRUB™ combines chemical and ultraviolet light to clean and disinfect medical equipment in a most cost effective and replicable manner. The benefits of the HUBSCRUB™ are advanced automation improving productivity, while delivering consistent quality. The units are virtually maintenance free with automatic self-cleaning, automatic restarts when filter screens are too soiled, automatic change of detergent amounts based on soiled equipment, and touchscreen technology to inform you of every step in the cleaning process.



HUBSCRUB™ is the most comprehensive disinfection system for DME equipment with the highest levels of protection. Technologies such as ultraviolet (UV), misting, tablets, and liquids for the most demanding needs. HUBSCRUB™ has programmable features to keep your system current for that unexpected pathogen and that new disinfectant.

HUBSCRUB™ is a multi-purpose unit with high pressure spray cleaning and disinfection, it is mobile, constantly improved over the last two decades, and has premium support. For more information contact Malcolm Kirkpatrick at Telephone: 1-866-264-2969 Email: info@mobilitycare.ca.

Bits and Bytes

- 49 20th HHPC Oakville April 15-16 **Cancelled**;
- 49 CSMC 35th **Cancelled** May 5-6 Toronto, ON;
- 49 CAOT May 6-9 **Cancelled-Virtual?** Saskatoon, SK;
- 49 NBANH May 13-14 **Cancelled** in Moncton, NB;
- 49 16th Annual CHKC **Postponed** May 22 Toronto, ON;
- 49 ENABLE/AccessABLE **Cancelled** May 26, Ottawa;
- 49 Abilities Expo August 14-16, 2020 New York, NY;
- 49 REE Richmond, BC Sept 15, **Cancelled** 2020;
- 49 Access Expo Sept 18-19, 2020 VV, Toronto, ON;
- 49 Rehacare, Dusseldorf, Germany Sept 23-26
- 49 Abilities Expo October 2-4, 2020 Toronto, ON;
- 49 Paralympics **Aug 25–Sept 5, 2021** Tokyo, Japan.

BESPOKE PLUS is the newsletter of 49 Bespoke Inc., which markets products from around the world designed to better meet the needs of people with a disability.

We have grown up in sport, have a social service background, and have adopted an advocacy role in our business practice. **Comments are welcome.**