



# BESPOKEPLUS



“If your work speaks for itself don’t interrupt”

## Batec MINI 2

The Batec MINI 2 has made it to market and is billed as the minimum expression of Batec with the maximum expression of you!

### BATEC MINI 2

The minimum expression of Batec, the maximum expression of you



Like all of the Batec Products, they are the ultimate mobility tool. They pair perfectly with most every wheelchair on the

market with many of them having the docking bar built into the chair when manufactured. The patented docking mechanism is strategically placed in the strongest part of the chair and augments the chairs strength and rigidity. The attachment lifts the front casters off the ground and lengthens the wheelbase so that the end user is safer indoors and out creating a situation where their ride is more stable frontwards and backwards giving them a safer way to get from A to B!

Batec hand bikes are a comprehensive solution to mobility. They enhance independent mobility in a manual chair setup allowing the user to continue using a manual wheelchair, overcome obstacles, navigate rough terrain, and create a desire for more and more vitamin D.

The Mini2, like all Batec models, attaches, and detaches in just seconds and of course does not require a transfer. They are available for use with paraplegic, quadriplegic, and hemiplegic models encompassing the needs of all users.



BATEC MINI 2 in particular is compact, practical, and versatile. Its simple folding system makes it easy to carry or put away in small spaces without sacrificing the

quality you’ve come to expect from a Batec!

## EasyStand



What a pleasure it is to be involved in this field. We have a lot of information on products that we have worked with in the durable medical equipment (DME) field and learn about new things everyday. Thanks to Jeff Fishbein of Theracare Marketing and Mark Schmitt of EasyStand we gained a little more insight

into standing units and some of these benefits:

- 49 Improve/maintain Bone Density
- 49 Hip Integrity / Abduction
- 49 Lessen/manage the progression of scoliosis
- 49 Strengthen cardiovascular system
- 49 Build endurance
- 49 Improve Circulation
- 49 Reduce Swelling
- 49 Improve bowel function and regularity
- 49 Aid in kidney and bladder functions
- 49 Improve/maintain range of motion
- 49 Manage atrophy in the trunk and lower extremities
- 49 Provide pressure relief
- 49 Improve strength to trunk and lower extremities
- 49 Decrease joint/muscle contractures

Naturally, the process of working with an individual to get into using this equipment brings us in touch with folks who have studied the benefits of such equipment and provides us with a perspective from the prescribing side which always has educational benefits. This week we thank Sarah Timleck of True Therapy Group for her expertise.



## NSM – A Player



A company in the DME business in the United States for over 25 years made its debut in Canada in January 2019 acquiring Selfcare Home Health Care in BC. Since then, and with a similar

acquisition tone to the last three years in the US market, they have bought up other companies in this industry in BC like Advanced Mobility, Active Mobility, PG Surge Medical, and are moving east. Although there have been no announcements of this nature since early July 2020, we can expect more purchases in the near future that may include Ontario and the Atlantic Region in their thirst to become the biggest tail wagging the dog.

Their website is great; they explain their NSM360 Complete Mobility Solutions to meet the needs of a person with simple, complex, or anywhere in between needs as they are customer focused and helping them move through life. See more here: [www.nsm-seating.com](http://www.nsm-seating.com)

## OSOT Virtual Conference



This year the annual conference for the 4500 member Ontario Society of Occupational Therapists will be held virtually from November 17 – November 21, 2020!

The Covid-19 Pandemic has initiated the change from a get together event and it will be called OSOT Conference 2020: Rising to the Challenges of Change.

Exhibitors are asked to create their own exhibitor package; we are looking forward to this new initiative and hope to participate in multiple presentations. For more information contact [Marnie Lofsky](mailto:Marnie.Lofsky@osot.on.ca) or visit [www.osot.on.ca](http://www.osot.on.ca).

## Terry Fox Foundation

Terry said, *"I've said to people before that I'm going to do my very best to make it, I'm not going to give up. But I might not make it... if I don't, the Marathon of Hope better continue."*

*"Today we got up at 4:00 am. As usual, it was tough. If I died, I would die happy because I was doing what I wanted to do. How many people could say that? I went out and did*

*fifteen push-ups in the road and took off. I want to set an example that will never be forgotten."*

*"I got satisfaction out of doing things that were difficult. It was an incredible feeling. The pain was there, but the pain didn't matter."*

*"To me, being famous myself is not the idea of the run, and it wasn't from the very beginning. To me, the only*



*important part is the Marathon of Hope."*

*"It took cancer to realize that being self-centered is not the way to live. The answer is to try and help others."*

*"People were still lining the road saying, 'Keep going, don't give up, you can do it, you can make it, we're all behind you.' There was a camera crew waiting to film me. I don't think they even realized that they had filmed my last mile... people were still saying, 'You can make it all the way Terry'. I started to think about those comments in that mile too. Yeah, I thought, this might be my last one."*

*"I'm not a dreamer, and I'm not saying this will initiate any kind of definitive answer or cure to cancer, but I believe in miracles. I have to."* Put September 20<sup>th</sup>, in your calendar for the next event and check out the [Foundation website](http://www.49Bespoke.com).

## Bits and Bytes

- 49 REE **Cancelled** Richmond, BC Sept 15, 2020;
- 49 Access Expo Sept 18-19, 2020 VV, Toronto, ON;
- 49 Terry Fox Run (**Virtual**) September 20, 2020;
- 49 Rehacare, Dusseldorf, DE **Cancelled** Sept 23-26;
- 49 Houston Abilities Expo Oct 30-Nov 01, 2020;
- 49 OSOT Annual Conference (**Virtual**) Nov17-21, 2020;
- 49 Dallas Abilities December 11-13, 2020;
- 49 LA Abilities February 26-28, 2020;
- 49 Abilities Expo Spring, 2021 Toronto, ON;
- 49 37<sup>th</sup> ISS March 18-20, 2021 Pittsburg, PA;
- 49 Abilities Expo April 30-May 2, 2021 New York, NY;
- 49 Paralympics **Aug 25–Sept 5, 2021** Tokyo, Japan;
- 49 Rehacare Dusseldorf, DE **October 6-9, 2021.**

**BESPOKE PLUS** is the newsletter of 49 Bespoke Inc., which markets products from around the world designed to better meet the needs of people with a disability. We have grown up in sport, have a social service background, and have adopted an advocacy role in our business practice. **Comments are welcome.**